

## Corporate Profile



**Building bridges between advanced technologies and society**  
**Takachiho Koheki is an electronics technology trading company**  
**that opens up a prosperous future with the spirit of “Creation.”**



Since its establishment in 1952, the mission of Takachiho Koheki as a technology trading company specialized in electronics has been to promptly introduce cutting-edge products from around the world into the Japanese market under the corporate philosophy of “Creation.”

In order to consistently add new value and deliver new products to the market, gathering advanced information, the expertise to identify products of interest, and the marketing ability to accurately capture market needs are important. Such capabilities constitute our strongest advantages. In addition, our capabilities in consulting, development and design services, and after-sales services, backed by advanced technical capabilities, have helped us gain deep trust from customers and high evaluation as a technology trading company.

While leveraging these strengths and characteristics, we aim to transform our traditional “product sales” into “service sales” in order to increase the added value of our products and services and further improve customer satisfaction.

In the System segment, we are enhancing our marketing capabilities, exploring new products and services, and proposing solutions that combine them. In the Cloud service & support segment, we are focused on service business growth and are working to expand our cloud subscription service, which integrates equipment, cloud services and O&M within the System segment and maintenance business. In the Device segment, we are adding value by providing unique solutions such as modularization of ICs/, semiconductors, and various sensors, and proposals for mechanical components units, thus contributing to our customers’ manufacturing operations.

In addition, through the Silicon Valley Innovation Center that we opened in the United States, we are actively working to develop new businesses and business models for the creation of future core businesses, and we are expanding businesses with growth potential. We also aim to increase revenue by improving the efficiency of our operations through DX.

In recent years, with the promotion of the United Nations’ Sustainable Development Goals (SDGs) to solve international problems, there has been a growing movement toward solving social issues, and interest in investing in ESG stocks has been increasing. In response to these changes, Takachiho Koheki will continue to work with a spirit of creativity to bring new value to markets, solve social issues through its business, and contribute to the sustainable development of industry and society.

President  
Takanobu Ide

## C o r p o r a t e   p h i l o s o p h y

Creativity lies at the heart of all our business activities.  
This allows us to pursue our three principal goals:

- Enhancing customer satisfaction
- Gaining worldwide trust
- Contributing to society

# BUSINESS SOLUTION

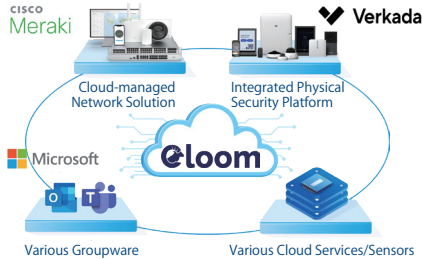
TK responds to all business phases from risk management and loss control up to information network systems in the form of total solutions.

- We provide total office security and network solutions that are indispensable to the business environment, and propose security and comfort through our strong track record in safety management and development of the latest technologies.

## Office Security Products

We offer the safety and peace of mind of physical security with the most advanced facial-recognition and mobile authentication technology.

### Smart Office Platform Cloom



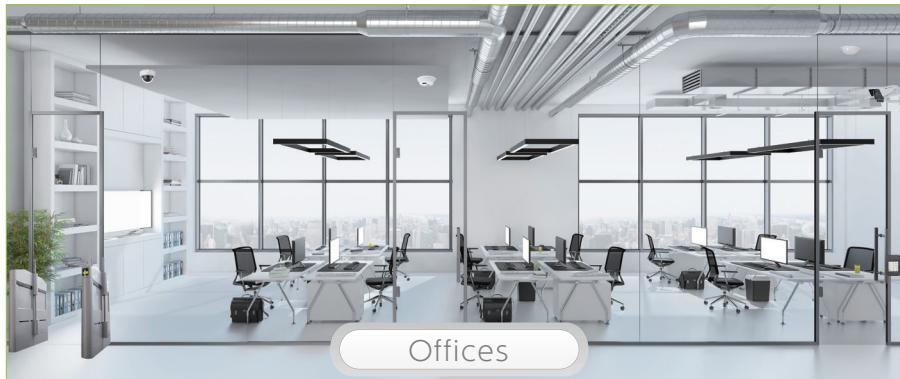
### Surveillance Camera System



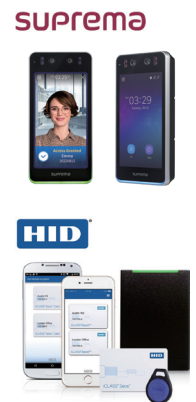
### Cloud-based physical security platform



### Access Control System



### Authentication Device



## Network Products

We offer optimal network security solutions for the age of digitalization.

### Mail Security



### SD-WAN



### Remote Access



### Cloud Managed Network



## Mailing Products

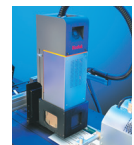
We offer total solutions for high-security mailing.

### Insertion Systems



**Flexible multi-format system  
Kern 1600**

### Inkjet Printing Systems



**Highest quality and speed  
Kodak Prosper S5**

### High-Performance Labeling Systems



**Flexible & Easy  
KR215/KR215E**

# RETAIL SOLUTION

Providing total retail solutions with versatile systems compatible with retail stores.

- High flexibility in terms of space, function, and design, and utilization of cloud systems will help you to further improve the efficiency of your store operations.

## Electronic Article Surveillance System



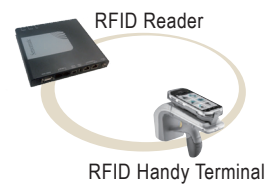
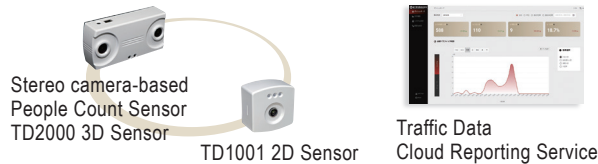
## Surveillance Camera System



## Display Security System



## Traffic Counter System



# CLOUD SERVICE & SUPPORT

Introducing an optimal system in which product characteristics are fully reflected and that provides intensive technical support related to system operations

- As a "technology trading company", we respond to diversifying customer needs to realize customer success with high value-added services and support.



We offer a diverse range of services for store security systems, networks for offices and factories, access control, and mailing systems, among others. This ensures that, in addition to proposing optimal system designs and installing equipment that meets their needs, our customers can continue to use our systems with peace of mind after installation.

We provide these services as cloud services, Managed services, and installation and maintenance services. For retail and business solutions, we have a nationwide service network of about 300 locations. For office security and network products, we are available 365 days a year, 24 hours a day\* to meet the needs of our customers. \*Excludes some areas and products

## Managed Service

Outsourcing service for maintenance, operation and alive monitoring of cloud products.



\* Excludes some areas and products

# ELECTRONICS SOLUTION

For over half a century, we have been handling semiconductors, ICs, electronic components, sensors, and various modules from Japan and overseas.

- We provide our customers with cutting-edge, high-performance, high-quality products along with technical support. We also provide support to our customers' overseas bases by utilizing our international network.

Providing the best products for your applications based on our extensive sales experience

Based on our extensive support experience in the communications, industrial equipment, consumer, automotive, amusement, power supply, and module markets, we can propose and provide the most suitable product solution for your system.

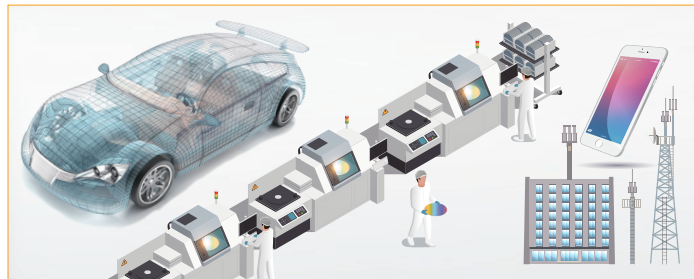
Technical support by experienced FAEs

Our FAEs (Field Application Engineers) are available to assist customers in resolving issues that may arise during circuit design and product prototyping. We provide continuous support so that our customers can adopt our products with confidence.

## Analog & Digital



## Sensors



## Communication



## Power Supplies & Power Electronics



## Electronic Components & Connectors

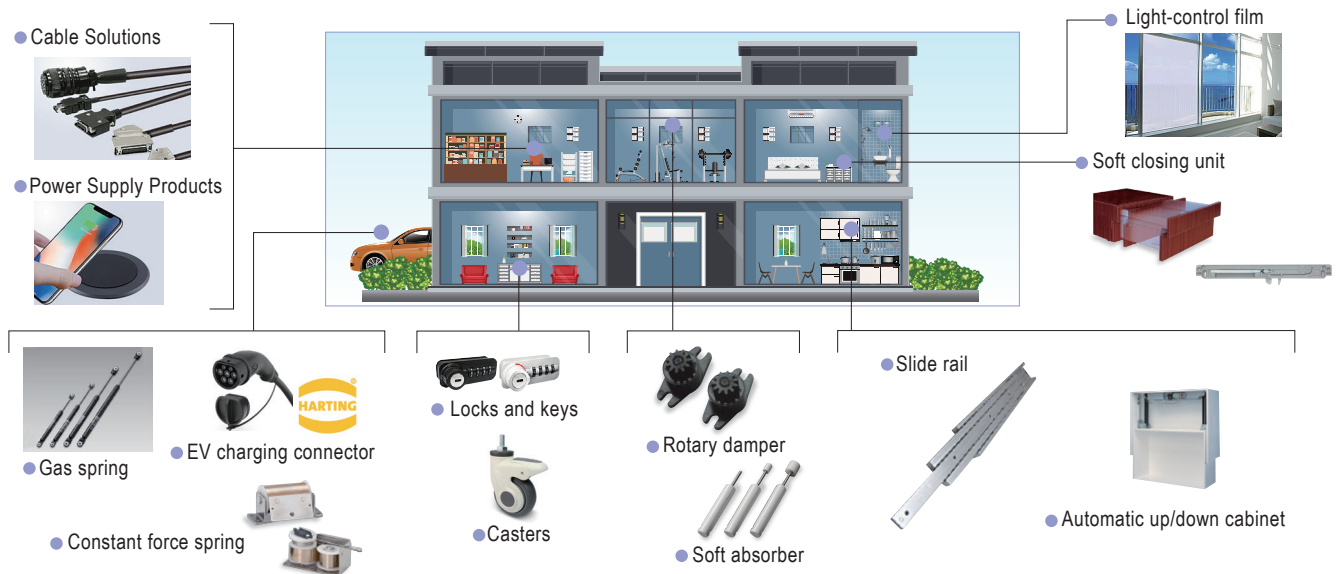


**Solution Proposals** Wireless Solutions, Voice Recognition and Playback Solutions, Various Power Supply Solutions, Sensors Solutions

# MECHATRONICS SOLUTION

Realizing a more comfortable social and living environment through "Movement Solutions."

- We are ready to respond to various needs from housing to industrial machinery, and have a lineup of excellent products from Japan, elsewhere in Asia, Europe, and North America.



## Other products

### Access Hardware Solutions



### Workstation System



### Cable Guide



### Monitor Arm

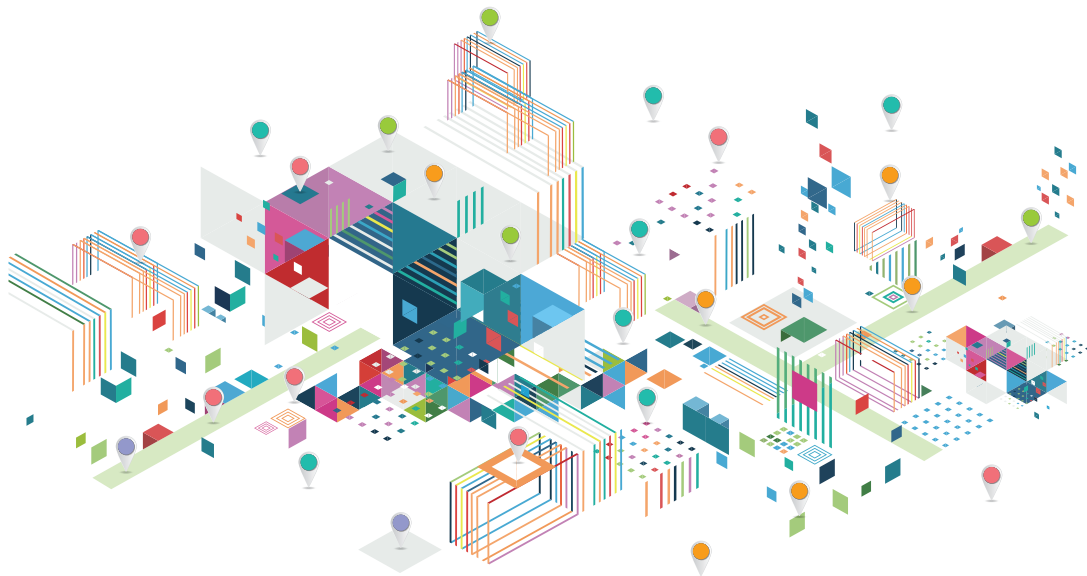


### Hydraulic Lift System



# Five solutions to deliver security and reliability to society

Takachiho Koheki's optimal solutions continue to evolve toward the realization of a prosperous society.

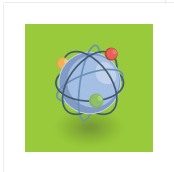


- Electronic Article Surveillance (EAS) System
- Surveillance Camera System
- Traffic Counter System
- Display Security System
- RFID-related Systems

## RETAIL SOLUTION

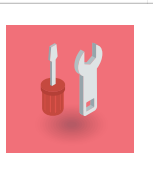
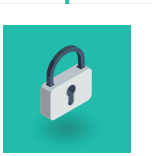
- Semiconductors and ICs
- Electronic Components
- Various sensors
- Various modules

## ELECTRONICS SOLUTION



## BUSINESS SOLUTION

- Access Control System
- Surveillance Camera System
- Network System
- Mailing Systems
- RFID-related Systems



## CLOUD SERVICE & SUPPORT

- System Design/Construction
- Installation/Setup/Relocation Work
- Maintenance/Inspection/Failure
- Operation Management/Support



## MECHATRONICS SOLUTION

- Slide Rail
- Gas Spring
- Damper
- Lift System
- Cable Solutions

# Sustainability

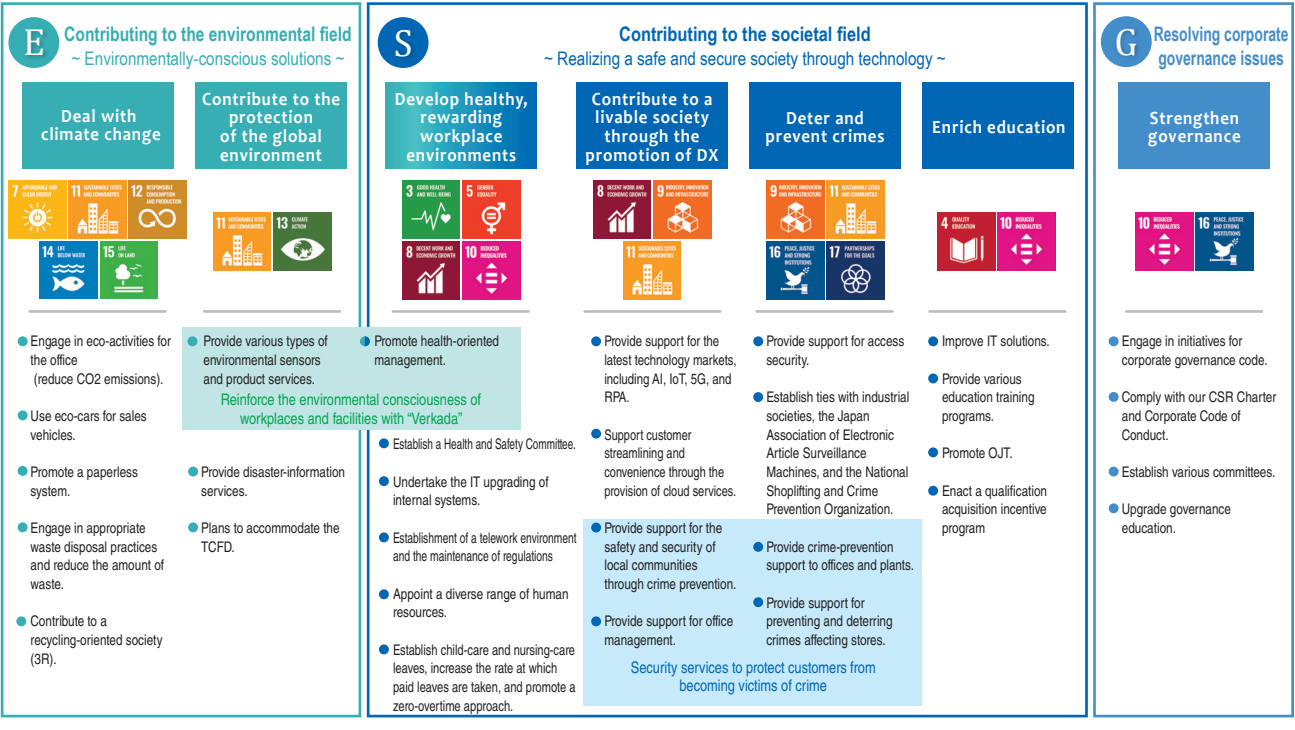
## Initiatives for a sustainable society and company

The Takachiho Koheki Group will actively address issues related to ESG (Environment, Social, and Governance), such as consideration for the environment, social contribution, and the strengthening of governance, in addition to CSR (Corporate Social Responsibility) activities to improve the soundness and transparency of its management and social trust. The Group will also promote and contribute to the SDGs (Sustainable Development Goals) to realize a sustainable society.

### Various initiatives for ESG/SDGs

#### Our basic policy on sustainability

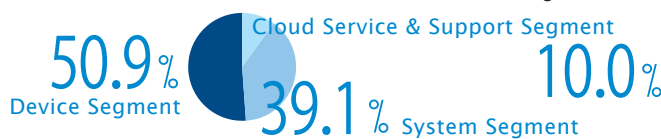
We regard the resolution of environmental issues, societal issues, and corporate governance issues as important matters of management policy. Under a corporate philosophy of “Creation,” we will contribute to the realization of a prosperous future and sustainable society as a technology trading company after also taking the supply chain into account.



### TK Data Takachiho Koheki in Figures

#### ● Percentage-of-Sales by Segments (Consolidated)

(Fiscal term ending in March 2024)



The five solutions that make up our business are categorized into 3 segments: Cloud Service & Support Segment, System Segment and Device Segment. Each solution has different products and customers, but they all share the same goal of constantly incorporating advanced technology and maintaining a high level of competitiveness. By complementing each other, the businesses work together to provide a stable management foundation and sustained growth.

#### ● Service & Support

300 locations nationwide

365 days / 24-hour support

#### ● Rate of Technical Employees Among All Employees

(As of April 1, 2024)

41.8%

The advanced technical capabilities of Takachiho Koheki, where around 40% of all employees are engineers, enable us to provide total solutions for all phases of consultation, customization of products, technical support, and after-sales follow-up services.

#### ● Establishment (As of March 2024)

72 years

Our company was founded in 1952 and celebrated its 72nd anniversary in March 2024. We will continue to contribute to the realization of a “safe, secure, and comfortable” society.

#### ● Ratio of Ongoing Business with Customers

(Fiscal term ending in March 2024)

64.0%

This figure is the percentage of customers with whom we have done business four or more times in the past five years among our top 100 customers in terms of transaction value. 60% or over of our customers trust and value us as a good partner. In addition, our major customers are leading domestic companies, government offices, and other blue-chip clients, forming a solid management foundation for our company.

#### ● Capital adequacy ratio

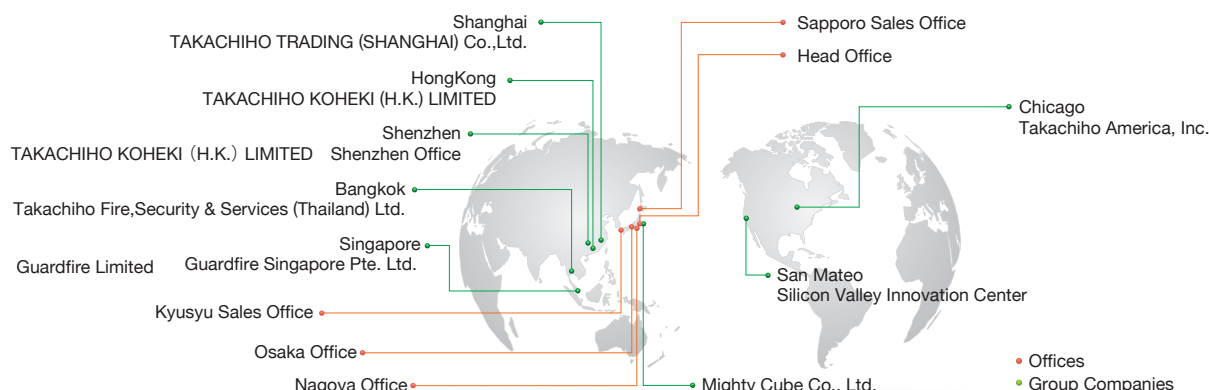
(Fiscal term ending in March 2024)

73.3%

Thanks to our sound and stable management system, we have maintained a capital adequacy ratio of over 70% for 16 consecutive years. We will continue to conduct management in a way that earns the trust of our customers.

# Global Network

A network of bases and consolidated companies that collaborate to create significant discoveries



## Mighty Cube Co., Ltd.

YOTSUYA TOWER 7F, 1-6-1 Yotsuya, Shinjuku-ku, Tokyo 160-0004  
(81) 3-3355-2410 URL <https://www.mightycube.co.jp/>

Business Line: Development, manufacturing and sales of RFID solutions, IC tags and security systems.

## TAKACHIHO KOHEKI (H.K.) LIMITED

Room 505, 5/F., Lippo Sun Plaza, 28 Canton Rd, Tsimshatsui, Kowloon, Hong Kong  
(852) 2730-3334 URL <http://www.takachiho-asia.com>

Business Line: Proposal and sales of semiconductors, IC/electronic components, mechanical components, and housing storage units.

## TAKACHIHO KOHEKI(H.K.) LIMITED Shenzhen Office

4,5/F Block B&F Block D Jinshenghui Science Park No3 Dafu Road, Guanlan Street, Longhua District, Shenzhen, China

Business Line: Strengthen communication with local customers and understand their needs

## TAKACHIHO TRADING (SHANGHAI) Co., Ltd.

Room1507, The Place A, No. 100 Zunyi Road, Shanghai, China 200051  
(86) 21-6237-1035 URL <http://www.takachiho-asia.com>

Business Line: Sales of semiconductors, IC/electronic components, and mechanical components.

## Takachiho America, Inc. (Chicago Office)

500 Park Boulevard, Suite 75C, Itasca, IL 60143, USA  
(1) 630-228-0615 URL <https://www.takachiho-america.com/>

Business Line: Products/Business Development and Sales of Mechanical Components and Elementless filters.

## Silicon Valley Innovation Center

55 E Third Avenue, San Mateo CA 94401, USA  
(1) 650-574-3224

Business Line: Products/Business Development and Research on the latest technology trends.

## Takachiho Fire,Security & Services (Thailand) Ltd.

1858/110-111 Interlink Tower., 25 Fl., Debaratna Road, Bangna Tai, Bangna, Bangkok 10260, Thailand  
(66) 2-366-9000 URL <http://www.tksf.co.th/>

Business Line: Design, installation and sales of security systems and fire protection systems, and provide services maintenance.

## Guardfire Limited

1780 Teo Hong Bangna Building, 8th Floor, Debaratna Road, Kwang South- Bangna, Ked Bangna, Bangkok 10260 Thailand  
(66) 0-2746-7030 URL <http://www.guardfire.com>

## Guardfire Singapore Pte. Ltd.

33 Ubi Ave 3, #07-59 Tower A, Vertex Building, Singapore 408868  
URL <http://www.guardfire.com>

Business Line: Design and sales of advanced fire-protection system.

## TK History Continuing to move with the times and with our customers

- |  |  |
|--|--|
| <p>1952 Takachiho Koheki Co., Ltd. established.<br/>Signs exclusive distributor agreement with U.S firm Burroughs (now Unisys).</p> <p>1959 Launched computers made by Burroughs.</p> <p>1963 Launched Japan's first OCR (optical chracter reader) systems.</p> <p>1969 Launched labeling machines</p> <p>1970 Launched Japan's first electronic article surveillance system.<br/>Launched Japan's fastest modems<br/>Launched slide rails.<br/>Developed and Began marketing of Japan's first kanji-based data processing system.</p> <p>1971 Launched automated insertion system.<br/>Launched semiconductors.</p> <p>1995 Launched the fastest-speed inkjet printing system in the industry.</p> <p>2000 Listed its shares on JASDAQ.<br/>Launched access control system C·CURE series manufactured by Tyco Electronics Corporation.</p> <p>2001 Established TAKACHIHO KOHEKI (H.K.) Limited in Hong Kong</p> <p>2002 Established TK Communication Technology.<br/>Acquired shares of S-Cube Co., Ltd. (formerly Kubota Security Co., Ltd.)</p> <p>2003 Acquired the ISO 14001 certification.<br/>Launched SiSonic microphone manufactured by Knowles Electronics.</p> <p>2004 Listed its shares on the Second Section of the Tokyo Stock Exchange.</p> <p>2005 Listed its shares on the First Section of the Tokyo Stock Exchange.</p> | <p>2007 Established TAKACHIHO TRADING (SHANGHAI) Co., Ltd. in Shanghai.<br/>Launched Power Supply Module manufactured by Murata Power Solutions (formerly C&amp;D Technologies).</p> <p>2010 Launched TK Micro Rail, the world's smallest and lightest slide rail.<br/>Launched IC manufactured by Monolithic Power Systems.</p> <p>2011 Acquired the shares of Takachiho Fire, Security &amp; Services (Thailand) Ltd.</p> <p>2012 Launched Avigilon IP cameras (formerly Video IQ).<br/>Acquired the shares of Mighty Card Corporation.</p> <p>2013 Launched a cloud-based wireless LAN system manufactured by Meraki, Inc.</p> <p>2014 Acquired the shares of Guardfire Limited and Guardfire Singapore Pte. Ltd.</p> <p>2015 Established Takachiho America, Inc.</p> <p>2017 Merged S-Cube Inc. with Mighty Card Corporation, renaming the merged company Mighty Cube Co., Ltd.</p> <p>2020 Merged with TK Communication Technology Co., Ltd.<br/>Moved the head office to the seventh floor YOTSUYA TOWER</p> <p>2021 Launched IC manufactured by Nuvoton Technology Corporation Japan.<br/>Established Silicon Valley Innovation Center in San Mateo, USA.<br/>Launched Verkada physical security devices in a single, cloud-based platform.</p> <p>2022 Listed its shares on Prime Market of the Tokyo Stock Exchange.</p> <p>2023 Established TAKACHIHO KOHEKI (H.K.) LIMITED Shenzhen Office.</p> <p>2024 Launched unified security platform Security Center manufactured by GENETIC, Inc.<br/>Launched in house developed smart office platform Cloom.</p> |
|--|--|



**TAKACHIHO KOHEKI CO.,LTD.**

Head Office  
YOTSUYA TOWER 7F, 1-6-1 Yotsuya, Shinjuku-ku, Tokyo 160-0004 TEL: (81) 3-3355-1111

Osaka Office  
Meiji Yasuda-Life Osaka Umeda Bldg., 3-3-20 Umeda, Kita-ku, Osaka 530-0001 TEL: (81) 6-6453-1610

Nagoya Office  
Meieki Southside Square, 1-21-19 Meieki Minami, Nakamura-ku, Nagoya 450-0003 TEL: (81) 52-582-2915

Sapporo Sales Office  
San keisei Bldg., 4-1, Kita 1, Higashi 1, Chuo-ku, Sapporo 060-0031 TEL: (81) 11-223-3552

Kyusyu Sales Office  
Kyukan Gofuku-cho Bldg., 8-24, Tenya-machi, Hakata-ku, Fukuoka 812-0025 TEL: (81) 92-271-6759



- Acquisition of ISO14001 certification
- Acquisition of ISO9001 certification
- Acquisition of ISO27001 certification



This Company Profile is printed with 100% vegetable-oil-based inks.

2024.8

(DA)500\_4