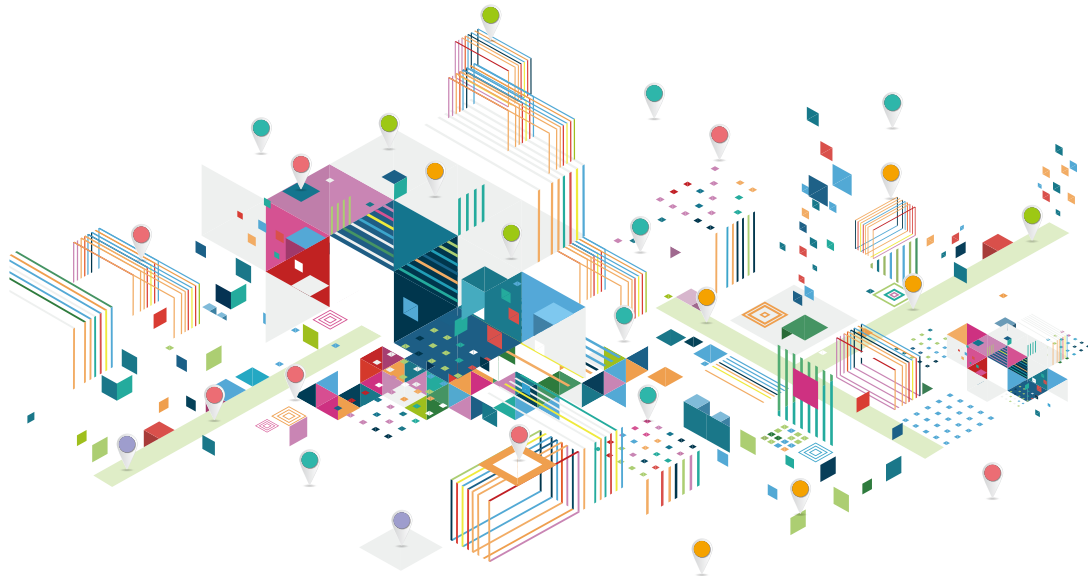


Corporate Profile



Five solutions to deliver security and reliability to society

Takachiho Koheki's optimal solutions continue to evolve toward the realization of a prosperous society.

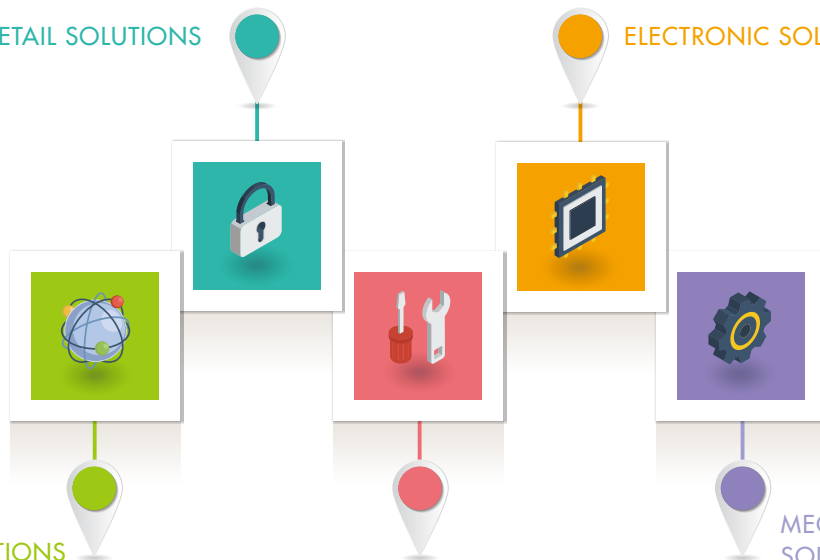


- Electronic Article Surveillance (EAS) System
- Surveillance Camera System
- Traffic Counter System
- Display Security System
- RFID-related Systems

- Semiconductors and ICs
- Electronic Components
- Various sensors
- Various modules

RETAIL SOLUTIONS

ELECTRONIC SOLUTIONS



OFFICE SOLUTIONS

- Access Control System
- Surveillance Camera System
- Network System
- Mailing Systems
- RFID-related Systems

SERVICE & SUPPORT

- System Design/Construction
- Installation/Setup/Relocation Work
- Maintenance/Inspection/Failure
- Operation Management/Support

MECHANICAL COMPONENTS SOLUTIONS

- Slide Rail
- Gas Spring
- Damper
- Lift System
- Cable Solutions

Sustainability

Initiatives for a sustainable society and company

The Takachiho Koheki Group will actively address issues related to ESG (Environment, Social, and Governance), such as consideration for the environment, social contribution, and the strengthening of governance, in addition to CSR (Corporate Social Responsibility) activities to improve the soundness and transparency of its management and social trust. The Group will also promote and contribute to the SDGs (Sustainable Development Goals) to realize a sustainable society.

Initiatives for ESG

Enhancing corporate value through social contributions

- Initiatives for ISO

- Consideration for the Environment and Quality



- Promotion of work style reforms
- Self-actualization of employees
- Strengthening of compliance
- Social contribution activities

- Initiatives to comply with the revised Corporate Governance Code
- Strengthening governance, including at Group companies

Initiatives for SDGs

SUSTAINABLE DEVELOPMENT GOALS



Initiatives to promote work style reforms

- Realization of flexible work styles (promotion of work from home, taking of paid leave and childcare leave)
- Improving work motivation and productivity (office environment and business processes that enhance creativity, renewal of core systems)
- Contributing to the promotion of work from home through sales of remote access products (i.e., Pulse Secure) and electronic components for telecommunications equipment



Initiatives for the safety and security of society

- Contributing to labor saving and the safety and security of stores, ATMs, and offices through electronic article surveillance system, surveillance cameras, access control systems, rear-view mirrors, and other products
- Member of the Japan Industrial Association of Electronic Article Surveillance Machines (Chairman) and the NPO National Shoplifting Prevention Organization (Director)



Initiatives for Environmental

- Implementing a variety of activities to reduce CO2 emissions
- Participation in the "Fun to Share" and "CO2 Reduction" campaigns organized by the Ministry of the Environment
- Reducing power consumption by being careful to turn off lights in offices, managing air conditioning appropriately, and participation in the "Cool Biz" campaign
- Promotion of paperless offices

TK Data Takachiho Koheki in Figures

Percentage-of-Sales by Segments (Consolidated)

(Fiscal term ending in March 2020)



The five solutions that make up our business are categorized into two segments. Each solution has different products and customers, but they all share the same goal of constantly incorporating advanced technology and maintaining a high level of competitiveness. By complementing each other, the businesses work together to provide a stable management foundation and sustained growth.

Service & Support



Rate of Technical Employees Among All Employees

(As of April 1, 2020)

37.9%

The advanced technical capabilities of Takachiho Koheki, where around 40% of all employees are engineers, enable us to provide total solutions for all phases of consultation, customization of products, technical support, and after-sales follow-up services.

Establishment (As of March 2021)

69 years

Our company was founded in 1952 and will celebrate its 70th anniversary in March 2022. We will continue to contribute to the realization of a "safe, secure, and comfortable" society.

Ratio of Ongoing Business with Customers

(Fiscal term ending in March 2020)

69.0%

This figure is the percentage of customers with whom we have done business four or more times in the past five years among our top 100 customers in terms of transaction value. About 70% of our customers trust and value us as a good partner. In addition, our major customers are leading domestic companies, government offices, and other blue-chip clients, forming a solid management foundation for our company.

Capital adequacy ratio

(Fiscal term ending in March 2020)

73.2%

Thanks to our sound and stable management system, we have maintained a capital adequacy ratio of over 70% for 12 consecutive years. We will continue to conduct management in a way that earns the trust of our customers.

**Building bridges between advanced technologies and society
Takachiho Koheki is an electronics technology trading company
that opens up a prosperous future with the spirit of “Creation.”**



Since its establishment in 1952, the mission of Takachiho Koheki as a technology trading company specialized in electronics has been to promptly introduce cutting-edge products from around the world into the Japanese market under the corporate philosophy of “Creation.”

In order to consistently add new value and deliver new products to the market, gathering advanced information, the expertise to identify products of interest, and the marketing ability to accurately capture market needs are important. Such capabilities constitute our strongest advantages. In addition, our capabilities in consulting, development and design services, and after-sales services, backed by advanced technical capabilities, have helped us gain deep trust from customers and high evaluation as a technology trading company.

We aim to harness our advantages and assets to expand the range of operations through the exploitation of markets by developing unique products and services and strengthening our competitiveness by creating added value.

In addition, we will expand our range of global business operations by promoting the development of markets in Southeast Asia, including Thailand, in addition to the continuous expansion of businesses in China. Furthermore, we will proactively work to open growing areas, including the retail solution markets, the cloud-based wireless LAN markets and the rapidly developing digital technology markets, thereby creating new business opportunities.

In recent years, with the promotion of the United Nations' Sustainable Development Goals (SDGs) to solve international problems, there has been a growing movement toward solving social issues, and interest in investing in ESG stocks has been increasing. In response to these changes, Takachiho Koheki will continue to work with a spirit of creativity to bring new value to markets, solve social issues through its business, and contribute to the sustainable development of industry and society.

President
Takanobu Ide

C o r p o r a t e p h i l o s o p h y

Creativity lies at the heart of all our business activities.
This allows us to pursue our three principal goals:

- Enhancing customer satisfaction
- Gaining worldwide trust
- Contributing to society

OFFICE SOLUTIONS

TK responds to all business phases from risk management and loss control up to information network systems in the form of total solutions.

☎ We provide total office security and network solutions that are indispensable to the business environment, and propose security and comfort through our strong track record in safety management and development of the latest technologies.

Office Security Products

We offer the safety and peace of mind of physical security with the most advanced facial-recognition and mobile authentication technology.

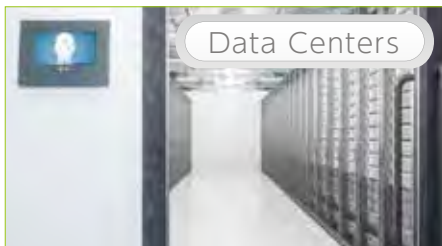
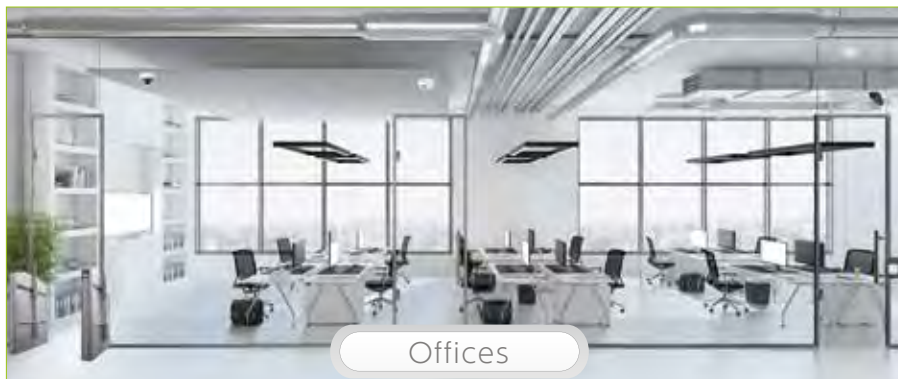
Surveillance Camera System



Access Control System



Authentication Device



Network Products

We offer optimal network security solutions for the age of digitalization.

Mail Security



SD-WAN



Remote Access



Cloud Managed Network



Mailing Products

We offer total solutions for high-security mailing.

Insertion Systems



High performance all-rounder
Kern2600

Inkjet Printing Systems



Highest quality and speed
Kodak Prosper S5

High-Performance Labeling Systems



Flexible & Easy
KR215/KR215E

RETAIL SOLUTIONS

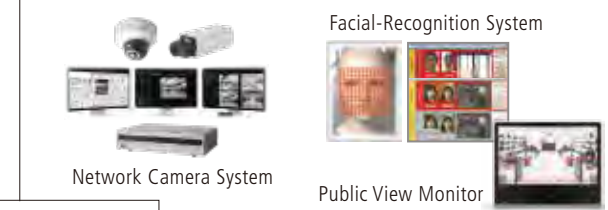
Providing total retail solutions with versatile systems compatible with retail stores.

High flexibility in terms of space, function, and design, and utilization of cloud systems will help you to further improve the efficiency of your store operations.

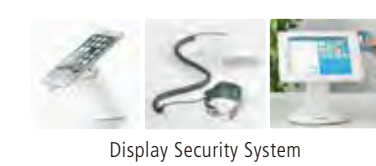
Electronic Article Surveillance System



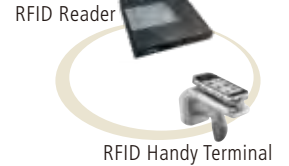
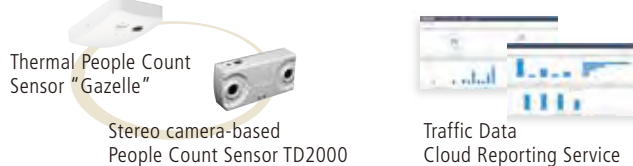
Surveillance Camera System



Display Security System



Traffic Counter System



SERVICE & SUPPORT

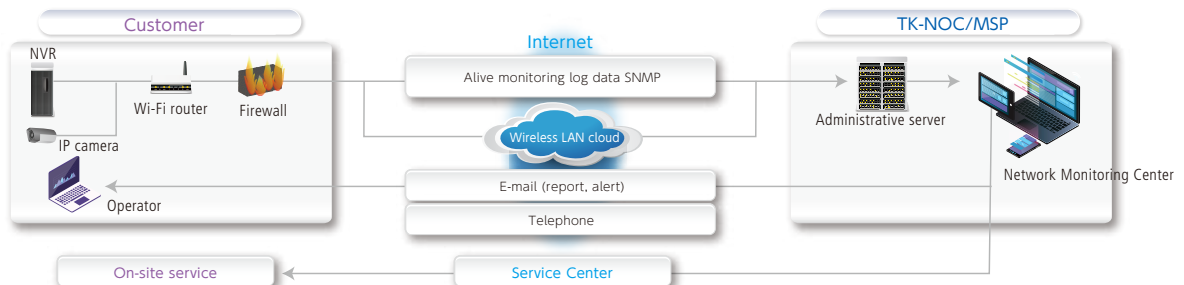
Introducing an optimal system in which product characteristics are fully reflected and that provides intensive technical support related to system operations

As a "technology trading company," we respond to diversifying customer needs with high value-added services and support.



We offer a diverse range of services for store security systems, networks for offices and factories, access control, and mailing systems, among others. This ensures that, in addition to proposing optimal system designs and installing equipment that meets their needs, our customers can continue to use our systems with peace of mind after installation.

We provide these services as cloud services, MSP services, and installation and maintenance services. For retail and office solutions, we have a nationwide service network of about 300 locations. For office security and network products, we are available 365 days a year, 24 hours a day* to meet the needs of our customers. *Excludes some areas and products



ELECTRONIC SOLUTIONS

For almost half a century, we have been handling semiconductors, ICs, electronic components, sensors, and various modules from Japan and overseas.

☉ We provide our customers with cutting-edge, high-performance, high-quality products along with technical support. We also provide support to our customers' overseas bases by utilizing our international network.

Providing the best products for your applications based on our extensive sales experience

Based on our extensive support experience in the communications, industrial equipment, consumer, automotive, amusement, power supply, and module markets, we can propose and provide the most suitable product solution for your system.

Technical support by experienced FAEs

Our FAEs (Field Application Engineers) are available to assist customers in resolving issues that may arise during circuit design and product prototyping. We provide continuous support so that our customers can adopt our products with confidence.

Analog & Digital



Communication



Sensors



Power Supplies & Power Electronics



Electronic Components & Connectors



Solution Proposals Wireless Solutions, Voice Recognition and Playback Solutions, Various Power Supply Solutions, Edge Computing

MECHANICAL COMPONENTS SOLUTIONS

Realizing a more comfortable social and living environment through "Movement Solutions."

☉ We are ready to respond to various needs from housing to industrial machinery, and have a lineup of excellent products from Japan, elsewhere in Asia, Europe, and North America.

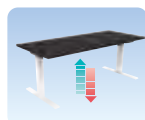
- Cable Solutions
- Power Supply Products
- Light-control film
- Soft closing unit
- Gas spring
- Rear-view mirror
- Locks and keys
- Casters
- Rotary damper
- Soft absorber
- Vane damper
- Automatic up/down cabinet
- Slide rail
- Constant force spring

Other products

Access Hardware Solutions



Workstation System



Cable Guide



Monitor Arm

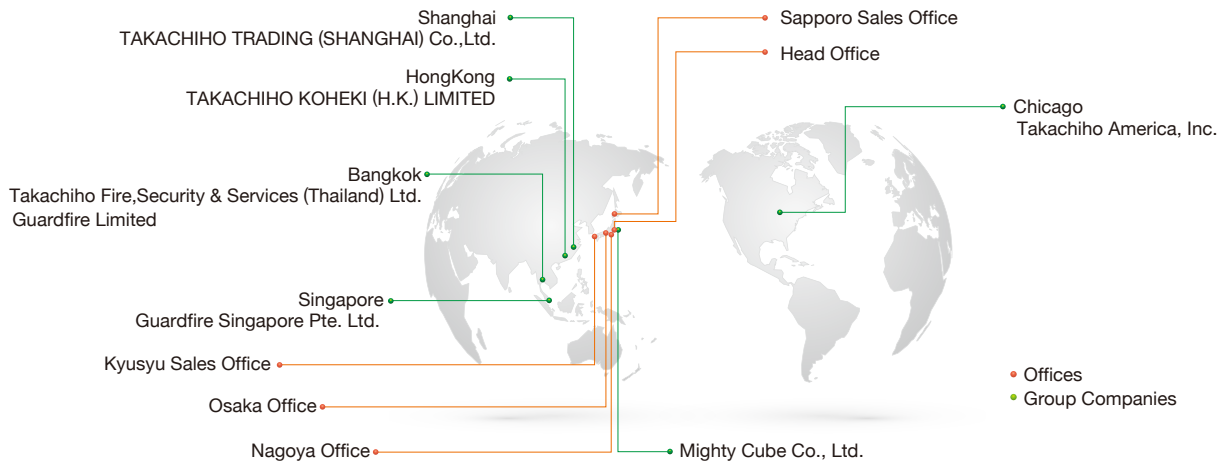


Hydraulic Lift System



Global Network

A network of bases and consolidated companies that collaborate to create significant discoveries



Mighty Cube Co., Ltd.

UNIZO Nihonbashi-honcho 3-Chome Building 5F, 3-8-4 Nihonbashi-honcho, Chuo-ku, Tokyo 103-0023 JAPAN
(81) 3-5656-0355 URL <http://www.mightycube.co.jp/>

Business Line: Development, manufacturing and sales of RFID solutions, IC tags and security systems.

TAKACHIHO KOHEKI (H.K.) LIMITED

Room 505, 5/F., Lippo Sun Plaza, 28 Canton Rd, Tsimshatsui, Kowloon, Hong Kong
(852) 2730-3334 URL <http://www.takachiho-asia.com>

Business Line: Proposal and sales of semiconductors, IC/electronic components, mechanical components, and housing storage units.

TAKACHIHO TRADING (SHANGHAI) Co., Ltd.

Room1507, The Place A, No. 100 Zunyi Road, Shanghai, China 200051
(86) 21-6237-1035 URL <http://www.takachiho-asia.com>

Business Line: Sales of semiconductors, IC/electronic components, and mechanical components.

Takachiho America, Inc. (Chicago Office)

One Pierce Place, Suite 285W, Itasca, IL 60143, USA
(1) 630-228-0615 URL <http://www.takachiho-america.com/>

Business Line: Products/Business Development and Sales of Mechanical Components and Elementless filters.

Takachiho Fire,Security & Services (Thailand) Ltd.

1858/110-111 Interlink Tower., 25 Fl., Debaratna Road, Bangna Tai, Bangna, Bangkok 10260, Thailand
(66) 2-366-9000 URL <http://www.tkfs.co.th/>

Business Line: Design, installation and sales of security systems and fire protection systems, and provide services maintenance.

Guardfire Limited

1780 Teo Hong Bangna Building, 8th Floor, Debaratna Road, Kwang South- Bangna, Ked Bangna, Bangkok 10260 Thailand
(66) 0-2746-7030 URL <http://www.guardfire.com>

Guardfire Singapore Pte. Ltd.

33 Ubi Ave 3, #07-59 Tower A, Vertex Building, Singapore 408868
URL <http://www.guardfire.com>

Business Line: Design and sales of advanced fire-protection system.

TK History Continuing to move with the times and with our customers

- | | |
|---|---|
| <p>1952 Takachiho Koheki Co., Ltd. established.
Launched machines made by U.S firm Burroughs (now Unisys).</p> <p>1959 Launched computers made by Burroughs.</p> <p>1963 Launched Japan's first OCR (optical character reader) systems.</p> <p>1969 Launched labeling machines</p> <p>1970 Launched Japan's first electronic article surveillance system.
Launched Japan's fastest modems
Launched slide rails.
Developed and Began marketing of Japan's first kanji-based data processing system.</p> <p>1971 Launched automated insertion system.
Launched semiconductors.</p> <p>1995 Launched the fastest-speed inkjet printing system in the industry.</p> <p>2000 Listed its shares on JASDAQ.
Launched access control system C·CURE series manufactured by Tyco Electronics Corporation.</p> <p>2001 Established TAKACHIHO KOHEKI (H.K.) Limited in Hong Kong</p> <p>2002 Established TK Communication Technology.
Acquired shares of S-Cube Co., Ltd. (formerly Kubota Security Co., Ltd.)</p> <p>2003 Acquired the ISO 14001 certification.
Launched SiSonic microphone manufactured by Knowles Electronics.</p> | <p>2004 Listed its shares on the Second Section of the Tokyo Stock Exchange.</p> <p>2005 Listed its shares on the First Section of the Tokyo Stock Exchange.
Launched Bibliotheca RFID Library System.</p> <p>2007 Established TAKACHIHO TRADING (SHANGHAI) Co., Ltd. in Shanghai.
Launched Power Supply Module manufactured by Murata Power Solutions (formerly C&D Technologies).</p> <p>2010 Launched TK Micro Rail, the world's smallest and lightest slide rail.
Launched IC manufactured by Monolithic Power Systems.</p> <p>2011 Acquired the shares of Takachiho Fire, Security & Services (Thailand) Ltd.</p> <p>2012 Launched Avigilon IP cameras (formerly Video IQ).
Acquired the shares of Mighty Card Corporation.</p> <p>2013 Launched a cloud-based wireless LAN system manufactured by Meraki, Inc.</p> <p>2014 Acquired the shares of Guardfire Limited and Guardfire Singapore Pte. Ltd.</p> <p>2015 Established Takachiho America, Inc.</p> <p>2017 Merged S-Cube Inc. with Mighty Card Corporation, renaming the merged company Mighty Cube Co., Ltd.</p> <p>2020 Merged with TK Communication Technology Co., Ltd.
Moved the head office to the seventh floor YOTSUYA TOWER
Launched communication ICs by GCT Semiconductor</p> |
|---|---|



Head Office _____
YOTSUYA TOWER 7F, 1-6-1 Yotsuya, Shinjuku-ku, Tokyo 160-0004 TEL: (81) 3-3355-1111

Osaka Office _____
Meiji Yasuda-Life Osaka Umeda Bldg., 3-3-20 Umeda, Kita-ku, Osaka 530-0001 TEL: (81) 6-6453-1610

Nagoya Office _____
Meieki Southside Square, 1-21-19 Meieki Minami, Nakamura-ku, Nagoya 450-0003 TEL: (81) 52-582-2915

Sapporo Sales Office _____
San keisei Bldg., 4-1, Kita 1, Higashi 1, Chuo-ku, Sapporo 060-0031 TEL: (81) 11-223-3552

Kyusyu Sales Office _____
Kyukan Gofuku-cho Bldg., 8-24, Tenya-machi, Hakata-ku, Fukuoka 812-0025 TEL: (81) 92-271-6759



- Acquisition of ISO14001 certification
- Acquisition of ISO9001 certification
- Acquisition of ISO27001 certification

