

Corporate Profile



**Building bridges between advanced technologies and society
Takachiho Koheki is an electronics technology trading company
that opens up a prosperous future with the spirit of “Creation.”**



Since its establishment in 1952, the mission of Takachiho Koheki as a technology trading company specialized in electronics has been to promptly introduce cutting-edge products from around the world into the Japanese market under the corporate philosophy of “Creation.”

In order to consistently add new value and deliver new products to the market, gathering advanced information, the expertise to identify products of interest, and the marketing ability to accurately capture market needs are important. Such capabilities constitute our strongest advantages. In addition, our capabilities in consulting, development and design services, and after-sales services, backed by advanced technical capabilities, have helped us gain deep trust from customers and high evaluation as a technology trading company.

While leveraging these strengths and characteristics, we aim to transform our traditional “product sales” into “service sales” in order to increase the added value of our products and services and further improve customer satisfaction.

In the System segment, we are enhancing our marketing capabilities, exploring new products and services, and proposing solutions that combine them. In the Cloud service & support segment, we are focused on service business growth and are working to expand our cloud subscription service, which integrates equipment, cloud services and O&M within the System segment and maintenance business. In the Device segment, we are adding value by providing unique solutions such as modularization of ICs/, semiconductors, and various sensors, and proposals for mechanical components units, thus contributing to our customers’ manufacturing operations.

In addition, through the Silicon Valley Innovation Center that we opened in the United States, we are actively working to develop new businesses and business models for the creation of future core businesses, and we are expanding businesses with growth potential. We also aim to increase revenue by improving the efficiency of our operations through DX.

In recent years, with the promotion of the United Nations’ Sustainable Development Goals (SDGs) to solve international problems, there has been a growing movement toward solving social issues, and interest in investing in ESG stocks has been increasing. In response to these changes, Takachiho Koheki will continue to work with a spirit of creativity to bring new value to markets, solve social issues through its business, and contribute to the sustainable development of industry and society.

President
Takanobu Ide

C o r p o r a t e p h i l o s o p h y

Creativity lies at the heart of all our business activities.
This allows us to pursue our three principal goals:

- Enhancing customer satisfaction
- Gaining worldwide trust
- Contributing to society

BUSINESS SOLUTION

TK responds to all business phases from risk management and loss control up to information network systems in the form of total solutions.

☞ We provide total office security and network solutions that are indispensable to the business environment, and propose security and comfort through our strong track record in safety management and development of the latest technologies.

Office Security Products

We offer the safety and peace of mind of physical security with the most advanced facial-recognition and mobile authentication technology.

- Surveillance Camera System

exacq



- Access Control System

tyco Honeywell AMAG



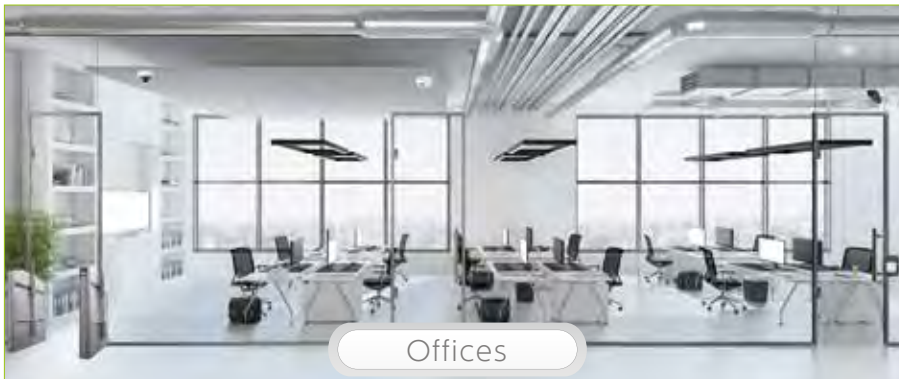
- Physical security devices in a single, cloud-based platform

Verkada

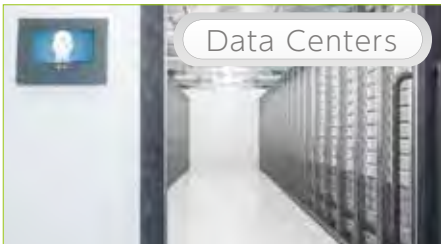


- Authentication Device

suprema



Offices



Data Centers



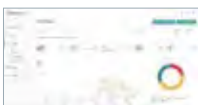
Factories

Network Products

We offer optimal network security solutions for the age of digitalization.

- Mail Security

Vade Secure



- SD-WAN

velocloud
Now part of VMware



Mailing Products

We offer total solutions for high-security mailing.

- Insertion Systems



Flexible multi-format system
Kern 1600

- Inkjet Printing Systems



Highest quality and speed
Kodak Prosper S5

- Remote Access

Pulse Secure



- Cloud Managed Network

cisco Meraki



- High-Performance Labeling Systems



Flexible & Easy
KR215/KR215E

RETAIL SOLUTION

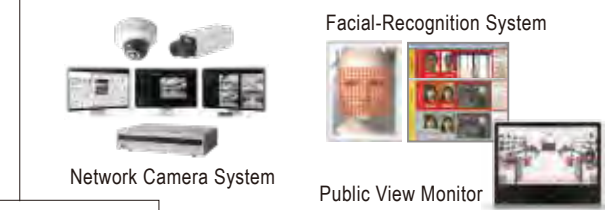
Providing total retail solutions with versatile systems compatible with retail stores.

High flexibility in terms of space, function, and design, and utilization of cloud systems will help you to further improve the efficiency of your store operations.

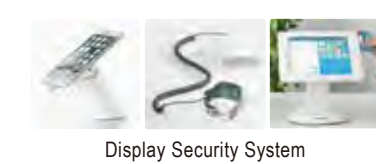
Electronic Article Surveillance System



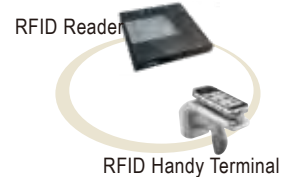
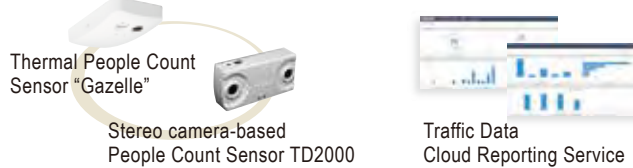
Surveillance Camera System



Display Security System



Traffic Counter System



CLOUD SERVICE & SUPPORT

Introducing an optimal system in which product characteristics are fully reflected and that provides intensive technical support related to system operations

As a "technology trading company", we respond to diversifying customer needs to realize customer success with high value-added services and support.



We offer a diverse range of services for store security systems, networks for offices and factories, access control, and mailing systems, among others. This ensures that, in addition to proposing optimal system designs and installing equipment that meets their needs, our customers can continue to use our systems with peace of mind after installation.

We provide these services as cloud services, Managed services, and installation and maintenance services. For retail and business solutions, we have a nationwide service network of about 300 locations. For office security and network products, we are available 365 days a year, 24 hours a day* to meet the needs of our customers. *Excludes some areas and products

Managed Service

Outsourcing service for maintenance, operation and alive monitoring of cloud products.



* Excludes some areas and products

ELECTRONICS SOLUTION

For almost half a century, we have been handling semiconductors, ICs, electronic components, sensors, and various modules from Japan and overseas.

☉ We provide our customers with cutting-edge, high-performance, high-quality products along with technical support. We also provide support to our customers' overseas bases by utilizing our international network.

Providing the best products for your applications based on our extensive sales experience

Based on our extensive support experience in the communications, industrial equipment, consumer, automotive, amusement, power supply, and module markets, we can propose and provide the most suitable product solution for your system.

Technical support by experienced FAEs

Our FAEs (Field Application Engineers) are available to assist customers in resolving issues that may arise during circuit design and product prototyping. We provide continuous support so that our customers can adopt our products with confidence.

■ Analog & Digital

MPS DIODES SanKen

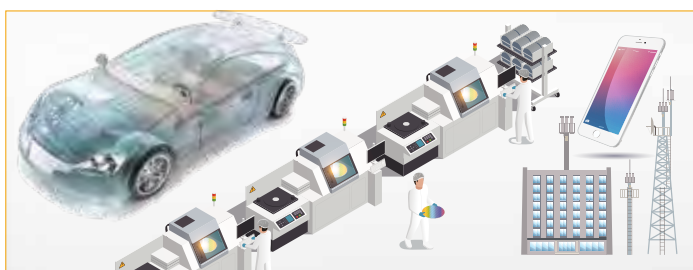
nuvoton LUMISSIL Microsystems

■ Sensors

knowles INTERLINK ELECTRONICS ic

ZYTRONIC HTW GSS

solteam optica



■ Communication

octasic GCT RAK

QUECTEL GNI

JOHANSON TECHNOLOGY OnMira 昇環機

日昇エンジニアリング JNC Engineering

■ Power Supplies & Power Electronics

muRata muRata P+

METHODE ELECTRONICS

KEC 北川電機株式会社

音羽電機工業株式会社

YCE

TOKYOTECH ENGINEERING

■ Electronic Components & Connectors

JOHANSON ELECTRONICS

北日本音響株式会社

Greenconn

GTS

KINSUN

Pulse AMGEO Company

LUXSHARE ICT

LITEMAX

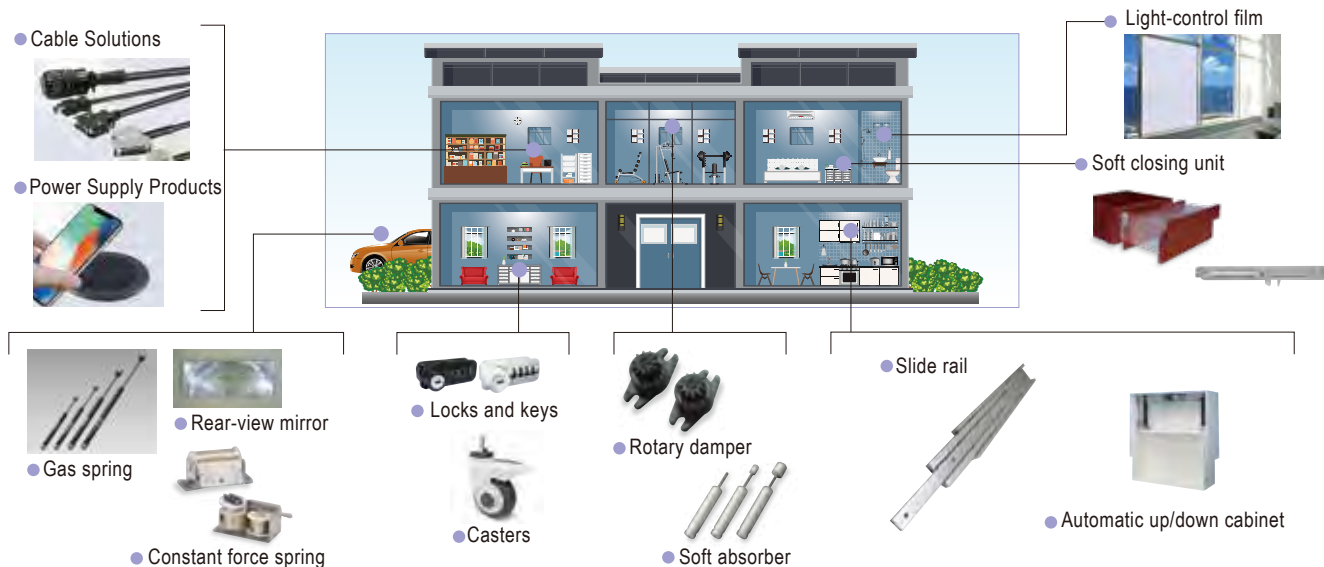
Solution Proposals

Wireless Solutions, Voice Recognition and Playback Solutions, Various Power Supply Solutions, Sensors Solutions

MECHATRONICS SOLUTION

Realizing a more comfortable social and living environment through "Movement Solutions."

☉ We are ready to respond to various needs from housing to industrial machinery, and have a lineup of excellent products from Japan, elsewhere in Asia, Europe, and North America.

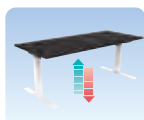


Other products

Access Hardware Solutions



Workstation System



Cable Guide



Monitor Arm

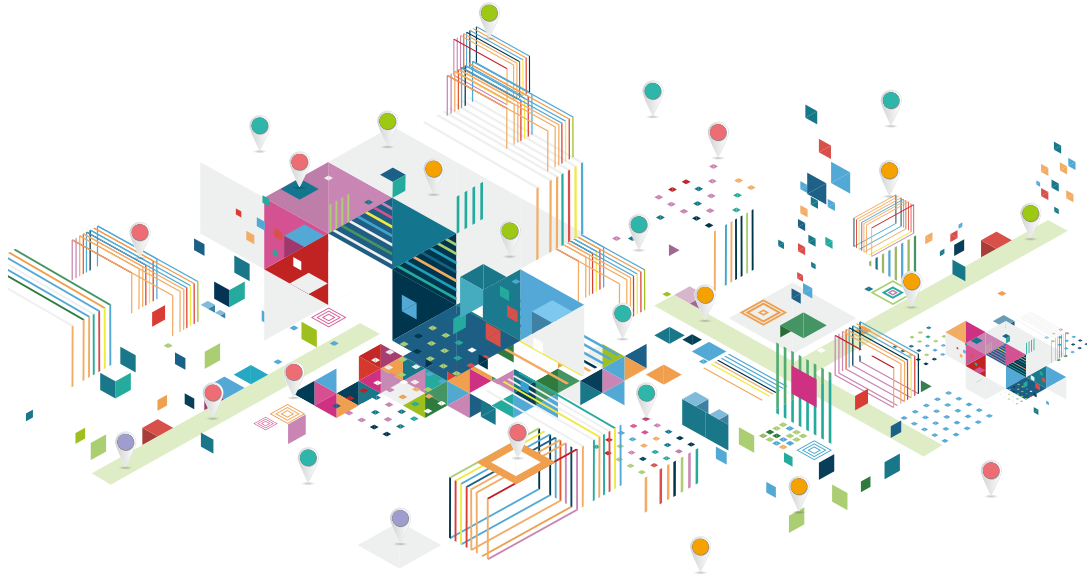


Hydraulic Lift System



Five solutions to deliver security and reliability to society

Takachiho Koheki's optimal solutions continue to evolve toward the realization of a prosperous society.

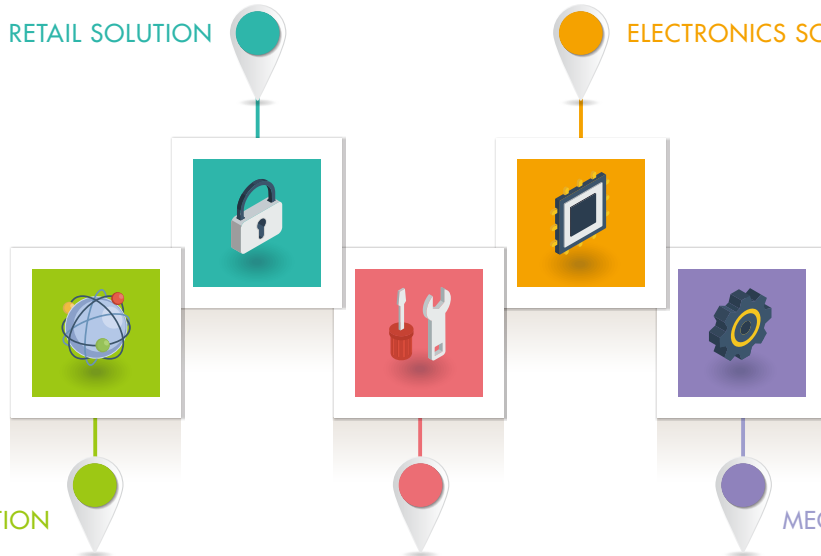


- Electronic Article Surveillance (EAS) System
- Surveillance Camera System
- Traffic Counter System
- Display Security System
- RFID-related Systems

- Semiconductors and ICs
- Electronic Components
- Various sensors
- Various modules

RETAIL SOLUTION

ELECTRONICS SOLUTION



BUSINESS SOLUTION

- Access Control System
- Surveillance Camera System
- Network System
- Mailing Systems
- RFID-related Systems

CLOUD SERVICE & SUPPORT

- System Design/Construction
- Installation/Setup/Relocation Work
- Maintenance/Inspection/Failure
- Operation Management/Support

MECHATRONICS SOLUTION

- Slide Rail
- Gas Spring
- Damper
- Lift System
- Cable Solutions

Sustainability

Initiatives for a sustainable society and company

The Takachiho Koheki Group will actively address issues related to ESG (Environment, Social, and Governance), such as consideration for the environment, social contribution, and the strengthening of governance, in addition to CSR (Corporate Social Responsibility) activities to improve the soundness and transparency of its management and social trust. The Group will also promote and contribute to the SDGs (Sustainable Development Goals) to realize a sustainable society.

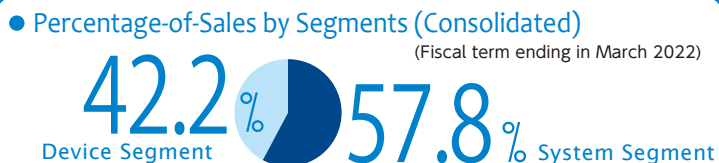
Various initiatives for ESG/SDGs

Our basic policy on sustainability

We regard the resolution of environmental issues, societal issues, and corporate governance issues as important matters of management policy. Under a corporate philosophy of "Creation," we will contribute to the realization of a prosperous future and sustainable society as a technology trading company after also taking the supply chain into account.

E Contributing to the environmental field ~ Environmentally-conscious solutions ~	S Contributing to the societal field ~ Realizing a safe and secure society through technology ~				G Resolving corporate governance issues																					
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TK Data Takachiho Koheki in Figures

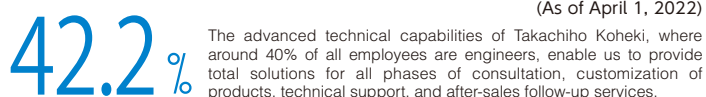


The five solutions that make up our business are categorized into two segments until fiscal year ended 2022 but starting from the fiscal year ending 2023, we will separate Cloud Service & Support from System Segment and operate in 3 segments: Cloud Service & Support, System Segment and Device Segment. Each solution has different products and customers, but they all share the same goal of constantly incorporating advanced technology and maintaining a high level of competitiveness. By complementing each other, the businesses work together to provide a stable management foundation and sustained growth.

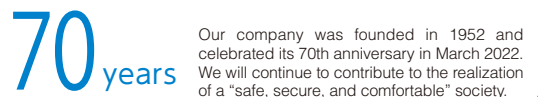
● Service & Support



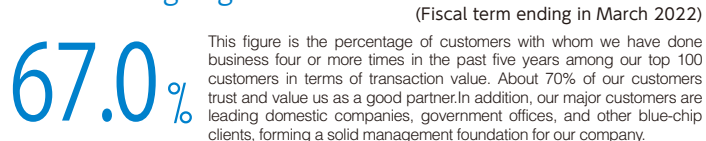
● Rate of Technical Employees Among All Employees



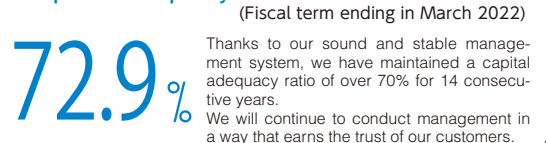
● Establishment (As of March 2022)



● Ratio of Ongoing Business with Customers

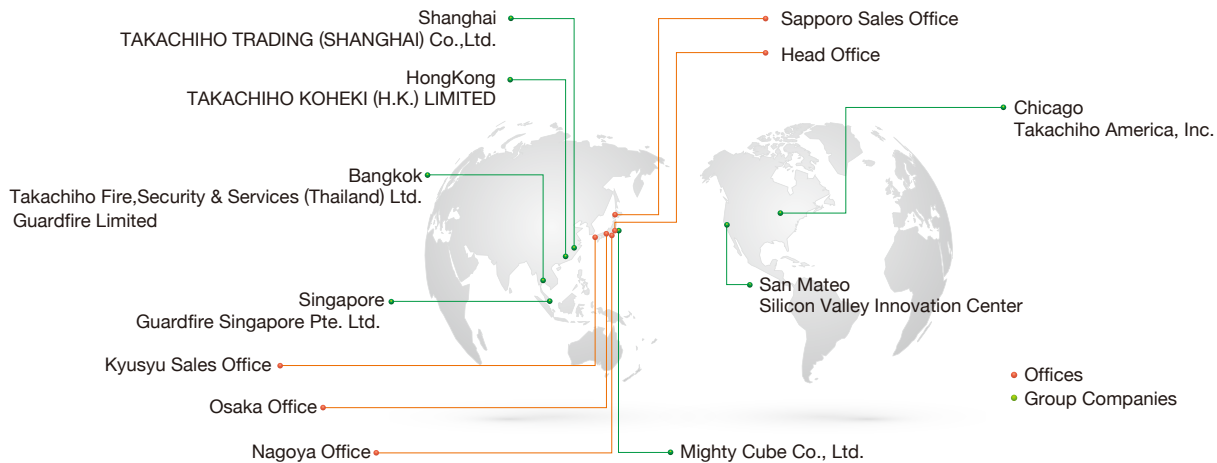


● Capital adequacy ratio



Global Network

A network of bases and consolidated companies that collaborate to create significant discoveries



Mighty Cube Co., Ltd.

YOTSUYA TOWER 7F, 1-6-1 Yotsuya, Shinjuku-ku, Tokyo 160-0004
(81) 3-3355-2410 URL <http://www.mightycube.co.jp/>

Business Line: Development, manufacturing and sales of RFID solutions, IC tags and security systems.

TAKACHIHO KOHEKI (H.K.) LIMITED

Room 505, 5/F., Lippo Sun Plaza, 28 Canton Rd, Tsimshatsui, Kowloon, Hong Kong
(852) 2730-3334 URL <http://www.takachiho-asia.com>

Business Line: Proposal and sales of semiconductors, IC/electronic components, mechanical components, and housing storage units.

TAKACHIHO TRADING (SHANGHAI) Co., Ltd.

Room1507, The Place A, No. 100 Zunyi Road, Shanghai, China 200051
(86) 21-6237-1035 URL <http://www.takachiho-asia.com>

Business Line: Sales of semiconductors, IC/electronic components, and mechanical components.

Takachiho Fire, Security & Services (Thailand) Ltd.

1858/110-111 Interlink Tower., 25 Fl., Debaratna Road, Bangna Tai, Bangna, Bangkok 10260, Thailand
(66) 2-366-9000 URL <http://www.tkfs.co.th/>

Business Line: Design, installation and sales of security systems and fire protection systems, and provide services maintenance.

Takachiho America, Inc. (Chicago Office)

500 Park Boulevard, Suite 75C, Itasca, IL 60143, USA
(1) 630-228-0615 URL <http://www.takachiho-america.com/>

Business Line: Products/Business Development and Sales of Mechanical Components and Elementless filters.

Silicon Valley Innovation Center

55 E Third Avenue, San Mateo CA 94401, USA
(1) 650-574-3224

Business Line: Products/Business Development and Research on the latest technology trends.

Guardfire Limited

1780 Teo Hong Bangna Building, 8th Floor, Debaratna Road, Kwang South- Bangna, Ked Bangna, Bangkok 10260 Thailand
(66) 0-2746-7030 URL <http://www.guardfire.com>

Guardfire Singapore Pte. Ltd.

33 Ubi Ave 3, #07-59 Tower A, Vertex Building, Singapore 408868
URL <http://www.guardfire.com>

Business Line: Design and sales of advanced fire-protection system.

TK History Continuing to move with the times and with our customers

- | | |
|--|---|
| <p>1952 Takachiho Koheki Co., Ltd. established.
Launched machines made by U.S firm Burroughs (now Unisys).</p> <p>1959 Launched computers made by Burroughs.</p> <p>1963 Launched Japan's first OCR (optical character reader) systems.</p> <p>1969 Launched labeling machines</p> <p>1970 Launched Japan's first electronic article surveillance system.
Launched Japan's fastest modems
Launched slide rails.
Developed and Began marketing of Japan's first kanji-based data processing system.</p> <p>1971 Launched automated insertion system.
Launched semiconductors.</p> <p>1995 Launched the fastest-speed inkjet printing system in the industry.</p> <p>2000 Listed its shares on JASDAQ.
Launched access control system C·CURE series manufactured by Tyco Electronics Corporation.</p> <p>2001 Established TAKACHIHO KOHEKI (H.K.) Limited in Hong Kong</p> <p>2002 Established TK Communication Technology.
Acquired shares of S-Cube Co., Ltd. (formerly Kubota Security Co., Ltd.)</p> <p>2003 Acquired the ISO 14001 certification.
Launched SiSonic microphone manufactured by Knowles Electronics.</p> <p>2004 Listed its shares on the Second Section of the Tokyo Stock Exchange.</p> | <p>2005 Listed its shares on the First Section of the Tokyo Stock Exchange.</p> <p>2007 Established TAKACHIHO TRADING (SHANGHAI) Co., Ltd. in Shanghai.
Launched Power Supply Module manufactured by Murata Power Solutions (formerly C&D Technologies).</p> <p>2010 Launched TK Micro Rail, the world's smallest and lightest slide rail.
Launched IC manufactured by Monolithic Power Systems.</p> <p>2011 Acquired the shares of Takachiho Fire, Security & Services (Thailand) Ltd.</p> <p>2012 Launched Avigilon IP cameras (formerly Video IQ).
Acquired the shares of Mighty Card Corporation.</p> <p>2013 Launched a cloud-based wireless LAN system manufactured by Meraki, Inc.</p> <p>2014 Acquired the shares of Guardfire Limited and Guardfire Singapore Pte. Ltd.</p> <p>2015 Established Takachiho America, Inc.</p> <p>2017 Merged S-Cube Inc. with Mighty Card Corporation, renaming the merged company Mighty Cube Co., Ltd.</p> <p>2020 Merged with TK Communication Technology Co., Ltd.
Moved the head office to the seventh floor YOTSUYA TOWER</p> <p>2021 Launched IC manufactured by Nuvoton Technology Corporation Japan.
Established Silicon Valley Innovation Center in San Mateo, USA.
Launched Verkada physical security devices in a single, cloud-based platform.</p> <p>2022 Listed its shares on Prime Market of the Tokyo Stock Exchange.</p> |
|--|---|



Head Office —————
YOTSUYA TOWER 7F, 1-6-1 Yotsuya, Shinjuku-ku, Tokyo 160-0004 TEL: (81) 3-3355-1111

Osaka Office —————
Meiji Yasuda-Life Osaka Umeda Bldg., 3-3-20 Umeda, Kita-ku, Osaka 530-0001 TEL: (81) 6-6453-1610

Nagoya Office —————
Meieki Southside Square, 1-21-19 Meieki Minami, Nakamura-ku, Nagoya 450-0003 TEL: (81) 52-582-2915

Sapporo Sales Office —————
San keisei Bldg., 4-1, Kita 1, Higashi 1, Chuo-ku, Sapporo 060-0031 TEL: (81) 11-223-3552

Kyusyu Sales Office —————
Kyukan Gofuku-cho Bldg., 8-24, Tenya-machi, Hakata-ku, Fukuoka 812-0025 TEL: (81) 92-271-6759



- Acquisition of ISO14001 certification
- Acquisition of ISO9001 certification
- Acquisition of ISO27001 certification

